

March 2004 Report Summary (Non-Consolidated)

April 27, 2004

Company Name: Okinawa Cellular Telephone Company	Registered Shares (counter shares)
Code No.: 9 4 3 6	Main Office: Okinawa Prefecture
URL: http://www.au.kddi.com/chiiki/okinawa/index.html	
President: Ichiro Oyadomari	Tel.: (098) 860-3608
For Inquiries: Nobukazu Sagawa, Executive Vice President	Interim Dividend System Exists: Yes
Board of Directors' Meeting for Settlement of Accounts: April 27, 2004	Use of Share Units System Exists: No
Regular Shareholders General Meeting Date: June 22, 2004	Share Percentage held by parent Firm: 51.5 %
Parent Company: KDDI Corporation (Code No. 9433)	

1. Operating Results for Fiscal Year (FY) Ending March 2004 (Apr. 1, 2003 – Mar. 31, 2004)

(1) Operating Results

Figures rounded off to nearest million yen.

	Sales		Operating Profit		Ordinary Profit	
	million yen	%	million yen	%	million yen	%
FY ending March 2004	42,815	(7.1)	6,478	(131.2)	6,539	(141.8)
FY ending March 2003	39,980	(7.6)	2,802	(30.8)	2,704	(32.0)

	Net Profit This Period		Net Profit Per Share This Period	Net Profit Per Stock after Stock Adjustment	Ratio of Net Profit to Equity Capital	Ordinary Profit Ratio of Total Capital	Ordinary Profit Ratio on Sales
	million yen	%	yen	yen	%	%	%
FY ending March 2004	4,214	(137.6)	61,524.93	-	36.4	28.8	15.3
FY ending March 2003	1,773	(49.2)	25,826.49	-	20.3	11.5	6.8

- (Notes)
- Profit and loss from equity investment: FY ending March 2004: ¥ – million FY ending March 2003: ¥ – million
 - Average number of shares outstanding: FY ending March 2004: 68,355 shares FY ending March 2003: 68,355 shares
 - Change in accounting method: None
 - The percentages accompanying Sales, Operating Income, Ordinary Profit and Net Profit This Period reflect the rate of change (increase/decrease) from the previous FY.

(2) Dividends

	Dividends Per Share (yen)			Total Annual Dividends (million yen)	Payout Ratio (%)	Equity Capital Dividend Rate (%)
	Interim	Year End				
FY ending March 2004	3,000.00	1,000.00	2,000.00	205	4.9	1.5
FY ending March 2003	2,000.00	875.00	1,125.00	136	7.7	1.4

(3) Finance

	Total Assets (million yen)	Equity Capital (million yen)	Ratio of Equity Capital to Total Assets (%)	Equity Capital per Share (yen)
FY ending March 2004	22,953	13,606	59.3	198,918.21
FY ending March 2003	22,411	9,540	42.6	139,452.50

- (Notes)
- Number of final issued shares FY ending March 2004: 68,355 shares FY ending March 2003: 68,355 shares
 - Number of withheld shares FY ending March 2004: - shares FY ending March 2003: - shares

(4) Cash Flow

(Unit: million yen)

	Cash flow from operating activities	Cash flow from investment activities	Cash flow from financial activities	Balance of cash & cash equivalents at end of period
FY ending March 2004	8,034	2,246	4,486	1,798
FY ending March 2003	4,405	2,752	1,738	496

2. Projected Business Performance for FY Ending March 2005 (Apr. 1, 2004 – Mar. 31, 2005)

	Sales (million yen)	Ordinary Profit (million yen)	Net Profit (million yen)	Annual Dividend Per Share (Yen)
Entire FY	45,000	7,000	4,400	4,000.00

(Reference) Net profit per share for this fiscal year is projected at ¥64,369.83.

(Note) Estimations of operations performance are based solely on information currently available to this company, and on calculated hypothesis, market judgments and reasonable hypotheses. Actual future operations results may be impacted by various conditions, including economic swings, and operating strategies.

Comparative Balance Sheet (Assets)

(Unit: thousand yen)

Item	12 th Fiscal Year (As of March 31, 2003)		13 th Fiscal Year (As of March 31, 2004)		Increase/ Decrease
	Amount	Ratio	Amount	Ratio	Amount
[Assets]		%		%	
I. Fixed Assets					
A. Fixed assets related to the telecommunications business					
(1) Tangible fixed assets *1					
1. Mechanical equipment	9,479,476		8,415,031		1,064,444
2. Antennas	2,992,379		3,007,377		14,998
3. Out of town line facilities	5,574		4,173		1,400
4. Public works facilities	44,434		41,273		3,160
5. Buildings	1,779,975		1,745,518		34,456
6. Structures	341,791		318,786		23,005
7. Machinery & Equipment	54		46		7
8. Tools, Implements & Parts	78,845		79,960		1,115
9. Land	388,268		391,768		3,500
10. Temporary account for construction	74,555		301,290		226,735
Total tangible fixed assets	15,185,353	67.8	14,305,227	62.4	880,126
(2) Intangible fixed assets					
1. Facility usage rights	150,630		138,186		12,443
2. Software	42,567		43,112		545
3. Land lease rights	2,000		2,000		-
4. Telephone subscription rights	15,022		7,102		7,920
Total intangible fixed assets	210,220	0.9	190,402	0.8	19,818
Total fixed assets related to telecommunication business	15,395,574	68.7	14,495,630	63.2	899,944
B. Fixed assets relating to subsidiary businesses					
(1) Tangible fixed assets	185		136		49
(2) Intangible fixed assets	1,135		873		261
Total fixed assets relating to subsidiary businesses	1,320	0.0	1,009	0.0	311
C. Investments and other assets					
1. Investment value stocks	104,061		111,530		7,469
2. Long-term pre-payment	156,503		80,994		75,508
3. Tax asset carryover	940,600		419,630		520,969
4. Security deposits	151,762		132,872		18,889
5. Other investments and assets	58,995		62,772		3,777
Bad debt reserve	60,522		64,899		4,377
Total investments and other assets	1,351,400	6.0	742,901	3.2	608,499
Total Fixed Assets	16,748,295	74.7	15,239,541	66.4	1,508,754
II. Liquid Assets					
1. Cash and bank deposits	496,768		1,798,996		1,302,227
2. Accounts receivable	3,595,049		4,010,350		415,301
3. Accounts due	699,285		644,618		54,667
4. Inventory	676,028		1,149,664		473,636
5. Prepaid expense account	96,930		37,885		59,045
6. Tax asset carryover	207,344		264,731		57,387
7. Other liquid assets	690		328		362
Bad debt reserve	109,096		192,221		83,124
Total Liquid Assets	5,663,000	25.3	7,714,354	33.6	2,051,353
TOTAL ASSETS	22,411,296	100.0	22,953,895	100.0	542,598

Note: Figures under 1,000 yen have been rounded off.

Comparative Balance Sheet (Liability and Capital)

(Unit: thousand yen)

Item	Period	12 th Fiscal Year (As of March 31, 2003)		13 th Fiscal Year (As of March 31, 2004)		Increase/ Decrease
		Amount	Ratio	Amount	Ratio	Amount
[Liabilities]						
I. Fixed Liabilities			%		%	
1. Corporate bonds		1,125,000		750,000		375,000
2. Long term loans		3,239,882		1,450,298		1,789,584
3. Reserve for retirement payments		134,564		92,422		42,142
4. Reserve for Point Service system		556,762		688,201		131,439
Total Fixed Liabilities		5,056,208	22.5	2,980,921	13.0	2,075,286
II. Liquid liabilities						
1. Fixed liabilities payable within 1 yr		2,941,431		2,164,584		776,847
2. Accounts payable	*2	1,052,300		761,651		290,649
3. Short term loans		1,400,000		-		1,400,000
4. Arrearages	*2	1,611,707		1,886,933		275,225
5. Accrued expenses payable		128,538		110,998		17,539
6. Corporate tax due		582,200		1,323,298		741,098
7. Advance received		19,230		43,001		23,771
8. Deposits received		10,844		4,652		6,192
9. Reserve for bonus payments		68,000		71,400		3,400
Total Liquid Liabilities		7,814,252	34.9	6,366,519	27.7	1,447,733
TOTAL LIABILITIES		12,870,460	57.4	9,347,440	40.7	3,523,019
[Capital]						
I. Capital	*3	1,414,581	6.3	1,414,581	6.2	-
II. Capital Surplus						
1. Capital reserve		1,614,991		1,614,991		-
Total Capital Surplus		1,614,991	7.2	1,614,991	7.0	-
III. Profit Surplus						
1. Profit reserve		64,425		64,425		-
2. Voluntary reserve						
Other reserve accounts		4,560,000		6,200,000		1,640,000
3. Undistributed profit for this period		1,886,763		4,307,885		2,421,122
Total Profit Surplus		6,511,189	29.1	10,572,311	46.1	4,061,122
IV. Adjustments for Other Capital Holdings & Marketable Securities	*4	74	0.0	4,570	0.0	4,496
TOTAL CAPITAL		9,540,835	42.6	13,606,454	59.3	4,065,618
TOTAL LIABILITIES & CAPITAL		22,411,296	100.0	22,953,895	100.0	542,598

Comparative Profit and Loss Statement

(Unit: thousand yen)

Item	12 th Fiscal Year Apr. 1, 2002 –Mar. 31, 2003		13 th Fiscal Year Apr. 1, 2003 –Mar. 31, 2004		Increase/ Decrease
	Amount	Ratio	Amount	Ratio	Amount
Profit and Loss		%		%	
[Operating Profit and Loss]					
I. Profit and loss from telecommunications business operations					
(1) Operating revenue					
1. Income from voice transmission service	24,033,193		23,473,280		559,912
2. Income from data transmission service	5,956,770		9,706,234		3,749,463
Total operating revenue	29,989,964	75.0	33,179,514	77.5	3,189,550
(2) Operating expenses					
1. Operating costs	14,896,689		15,238,914		342,225
2. Facilities maintenance costs	2,208,711		2,101,641		107,070
3. Management costs	997,313		803,327		193,986
4. Depreciation	2,998,999		2,923,939		75,060
5. Fixed assets retirement costs	960,093		351,766		608,326
6. Communication equipment usage fee	4,994,163		5,101,547		107,384
7. Taxes and other public charge	389,719		325,022		64,696
Total operating expenses	27,445,690	68.6	26,846,160	62.7	599,530
Operating Profit from telecommunications business	2,544,273	6.4	6,333,354	14.8	3,789,081
II. Profit and loss from subsidiary business operations					
(1) Operating revenues	9,990,882	25.0	9,635,835	22.5	355,047
(2) Operating expenses	9,732,916	24.4	9,490,377	22.2	242,538
Operating profit from subsidiary business operations	257,965	0.6	145,457	0.3	112,508
OPERATING PROFIT	2,802,239	7.0	6,478,811	15.1	3,676,572
[Non-Operating Profit and Loss]					
III. Non-operating revenue					
1. Interest received	48		19		28
2. Dividend payment received	2,772		1,819		953
3. Commission received	47,193		106,712		59,518
4. Rental income	28,263		29,734		1,470
5. Miscellaneous income	24,084		20,346		3,738
Total non-operating revenue	102,363	0.2	158,631	0.4	56,268
IV. Non-operating expenses					
1. Interest paid	165,532		82,743		82,789
2. Bond interest	1,078		10,277		9,198
3. Bond issue costs	22,650		-		22,650
4. Miscellaneous expenses	10,813		5,170		5,643
Total non-operating expenses	200,074	0.5	98,190	0.2	101,884
ORDINARY PROFIT	2,704,527	6.7	6,539,252	15.3	3,834,725
[Special Profit and Loss]					
I. Special Profit					
Profits from returns of substituted portion of the Corporate Pension Fund	-		54,296		54,296
Total Special Profit	-	-	54,296	0.1	54,296
II. Special Loss					
Point Service reserve transferred from previous fiscal year	373,667		-		373,667
Total Special Loss	373,667	0.9	-	-	373,667
Net profit before taxes for this period	2,330,860	5.8	6,593,548	15.4	4,262,688
Corporate tax, etc.	1,176,973	2.9	1,918,002	4.5	741,029
Refund of corporate tax, etc.	221,849	0.5	-	-	221,849
Adjusted corporate tax, etc.	398,193	1.0	460,609	1.1	858,803
Net profit this period	1,773,929	4.4	4,214,936	9.8	2,441,007
Profit forwarded from previous period	172,644		161,303		11,340
Interim dividend	59,810		68,355		8,544
Undistributed profit this period	1,886,763		4,307,885		2,421,122

Notes:

1. Figures less than 1,000 yen have been rounded off.
2. The percentages were calculated using the sum of Operating Revenue from the telecommunication business and Operating Revenue from subsidiary businesses as 100%.

Comparative Cash Flow Statement

(Unit: thousand yen)

Item	Period	12 th Fiscal Year Apr. 1, 2002 – Mar. 31, 2003	13 th Fiscal Year Apr. 1, 2003 – Mar. 31, 2004	Increase/ Decrease
		Amount	Amount	Amount
I. Cash flow from operating activities				
Net profit before taxes for this period		2,330,860	6,593,548	4,262,688
Depreciation		2,999,207	2,924,250	74,957
Increase/decrease in bad debt reserve (=decrease)		9,524	87,501	97,026
Increase/decrease in reserve for retirement payments (=decrease)		53,653	42,142	95,795
Increase in reserve for point service system		556,762	131,439	425,323
Increase/decrease in reserve for bonus payments		6,240	3,400	2,840
Fixed assets retirement costs		870,584	326,600	543,984
Interests and dividends received		2,820	1,839	981
Interest paid		166,611	93,020	73,590
Sales credit increase		140,774	415,301	274,526
Increase/decrease in inventory assets (= increase)		387,388	473,636	861,024
Increase/decrease in purchase credit		215,135	290,649	75,513
Bonus to officers		10,270	8,560	1,710
Other		839,675	373,928	1,213,604
Subtotal		6,153,105	9,301,560	3,148,455
Interest and dividends received		2,820	1,839	981
Interest paid		166,188	91,637	74,550
Corporate taxes paid		1,584,624	1,176,903	407,720
Cash flow from operating activities		4,405,114	8,034,858	3,629,744
II. Cash flow from investment activities				
Income from sales of tangible fixed assets		20,351	203,741	183,389
Income from sales of intangible fixed assets		-	7,920	7,920
Expenditures for acquisition of tangible fixed assets		2,778,665	2,458,802	319,862
Expenditures for acquisition of intangible fixed assets		17,136	19,241	2,104
Other income from returned investments		-	23,211	23,211
Other investment expenditures		-	3,379	3,379
Other		22,754	-	22,754
Cash flow from investment activities		2,752,695	2,246,550	506,144
III. Cash flow from financial activities				
Net decrease in short term borrowings		100,000	1,400,000	1,300,000
Proceeds from borrowings of long term loan		1,000,000	-	1,000,000
Expenditures for payment of long term loan		3,988,129	2,566,431	1,421,698
Income from issuance of corporate bonds		1,500,000	-	1,500,000
Expenditures for corporate bond redemptions		-	375,000	375,000
Dividend payments		127,951	144,648	16,697
Other		22,650	-	22,650
Cash flow from financial activities		1,738,730	4,486,079	2,747,349
IV. Cash and cash equivalents (difference at liquidation)				
		-	-	-
V. Increase/decrease in cash and cash equivalents (=decrease)				
		86,311	1,302,227	1,388,539
VI. Balance of cash and cash equivalents at beginning of period				
		583,080	496,768	86,311
VII. Balance of cash and cash equivalents at close of period				
		496,768	1,798,996	1,302,227

Note: Figures less than 1,000 yen have been rounded off.

Comparison of Profit Distribution Proposals

(Unit: thousand yen)

ITEM	12 th Fiscal Year		13 th Fiscal Year	
I. Undistributed profit for this period		1,886,763		4,307,885
II. Profit distribution				
1. Dividends	76,899 (1,125 yen per common share)		136,710 (2,000 yen per common share)	
2. Bonus to officers (Bonus to auditor)	8,560 (1,260)		9,400 (1,400)	
3. Other reserve accounts	1,640,000	1,725,459	3,800,000	3,946,110
III. Profit forwarded to next period		161,303		361,775

Note: Interim dividends totaling 68,355 thousand yen (1,000 yen per share) were distributed on December 5, 2003.

Important Accounting Policy

ITEM	12 th Fiscal Year April 1, 2002 – March 31, 2003	13 th Fiscal Year April 1, 2003 – March 31, 2004
1. Depreciation calculations for fixed assets	<p>(1) Tangible Fixed Assets Depreciation calculated using straight-line method. The useful lifespan of primary assets includes:</p> <p>Machinery & equipment: 6-15 yrs Antennas: 10-21 yrs Building: 3-31 yrs</p> <p>(2) Intangible Fixed Assets The straight-line method is applied. Useful lifespan as designated by the Company (5 years) is applied to software used within the company.</p> <p>(3) Long term prepaid expenses Straight-line calculation method is applied.</p>	<p>(1) Tangible Fixed Assets Same as column to left.</p> <p>(2) Intangible Fixed Assets Same as column to left.</p> <p>(3) Long term prepaid expenses Same as column to left.</p>
2. Methods and standards for evaluating assets	<p>Other marketable securities</p> <p>Securities having fluctuating market values: Fluctuating market value method based on market value, at closure of accounts (Valuation differential was accounted for by using the total capital direct input method, and sales cost was calculated using the moving average costing method)</p> <p>Marketable securities without market values: Moving average costing method used</p>	<p>Other marketable securities</p> <p>Securities having fluctuating market values: Same as column to left</p> <p>Marketable securities without market values: Same as column to left</p>
3. Disposition of carryover assets	<p>Inventory goods Moving average costing method used</p>	<p>Inventory goods Same as column to left</p>
4. Treatment of carryover reserves	<p>Expenses for Corporate Bond Issuance All expenses were accounted for as cost at time of expenditure.</p>	<p>-----</p>
5. Standards for reserve appropriations	<p>(1) Bad Debt Reserve To provide for bad debts, a reserve is set aside against accounts that will be uncollectible. The reserve amount is a percentage calculated from past losses in general accounts receivable. The potential for collection is separately considered for each account.</p>	<p>(1) Bad Debt Reserve Same as column to left.</p>

ITEM	12 th Fiscal Year April 1, 2002 – March 31, 2003	13 th Fiscal Year April 1, 2003 – March 31, 2004
	<p>(2) Reserve for Retirement Payments To provide for employee retirement benefits, the estimated amount of retirement benefits payable and pension funds earned by the end of the fiscal year are set aside as reserve.</p> <p>The liabilities from past employee services are accounted for using the straight-line method based on a set number of years (14) within the average remaining tenure of the employees at the time the differential is generated.</p> <p>Any differences resulting from such calculations are resolved with the straight-line method, whereby the amount is divided by a fixed period of time (14 years) within the average remaining service period of each fiscal year.</p>	<p>(2) Reserve for Retirement Payments Same as column to left.</p> <p>(Additional Information) With the enactment of the Defined Benefit Corporate Pension Law, the Minister of Health, Labour, and Welfare granted Okinawa Cellular on April 1, 2003, relief from liability for future payments of the substituted portion of the Employees' Pension Fund.</p> <p>The liability for retirement benefit payments have lapsed as of the date of approval as noted above, in accordance with the interim measure set forth in Provision No. 47-2 of the Practical Guideline on Accounting for Retirement Benefits (Interim Report, Accounting Systems Committee Report No. 13, Japanese Institute of Certified Public Accountants).</p> <p>Based on this, Okinawa Cellular delineated 54,296 thousand yen in the current fiscal year under Special Profit as "Profits from returns of substituted portion of the Corporate Pension Fund".</p> <p>The value of pension assets returned to the government as of the end of this fiscal year is 80,890 thousand yen.</p>

ITEM	12 th Fiscal Year April 1, 2002 – March 31, 2003	13 th Fiscal Year April 1, 2003 – March 31, 2004
	<p>(3) Reserve for Point Service System A reserve has been set aside to provide against future costs of exchanging accumulated points under the “Point ” point service system. The reserve amount was determined according to the estimated point utilization for the next fiscal year and thereafter, based on past rates of utilization.</p> <p>(Additional Information) With growing clarity in what constitutes acceptable industry practices, and the need to integrate the accounting method for the group, a reserve was started this fiscal year to provide against the future cost of exchanging points accumulated under the point service system. The reserve amount for the estimated point utilization for the coming fiscal year and thereafter was calculated based on past rates of utilization. This resulted in a rise of 183,095 thousand yen in Telecommunications Business Operating Costs, and in a decrease of 183,095 thousand yen in the Telecommunications Business Operating Profits, Operating Profit, and Ordinary Profit, and an increase of 373,667 thousand yen in Special Losses, causing a decrease of 556,762 thousand yen in Net Profit Before Taxes This Period.</p> <p>(4) Reserve for Bonus Payments The estimated value of bonus payments is set aside to provide for employee bonus expenses.</p>	<p>(3) Reserve for Point Service System A reserve has been set aside to provide against future costs of exchanging accumulated points under the “Point a” point service system. The reserve amount was determined according to the estimated point utilization for the next fiscal year and thereafter, based on past rates of utilization.</p> <p>(4) Reserve for Bonus Payments Same as column to left.</p>
6. Lease transactions	The accounting method used for general lease transactions is applied to all finance lease transactions, except for leased assets where ownership is deemed to transfer to lessees.	Same as column to left.
7. The range of funds included in the cash flow statement	Consists of cash on hand, deposits which can be withdrawn at any time, and short-term investments with maturities of 3 months or less, which are readily convertible to cash and present minimum risk of changes in interest rates.	Same as column to left.
8. Other important items used as fundamentals in preparation of the statements	(1) Accounting for Consumption Taxes Consumption tax is not included.	(1) Accounting for Consumption Taxes Same as column to left.

ITEM	12 th Fiscal Year April 1, 2002 – March 31, 2003	13 th Fiscal Year April 1, 2003 – March 31, 2004
	<p>(2) Accounting Standards for Reversal of Treasury Stocks and Legal Reserves</p> <p>The Accounting Standards for Reversal of Treasury Stocks and Legal Reserves (Business Accounting Standards No. 1) enacted on April 1, 2002 was applied starting this fiscal year. This has not affected the profit/loss for this fiscal year.</p> <p>The Capital section of this year's Balance Sheet was prepared to reflect the latest revisions of the Financial Statement Regulations and Telecommunications Business Accounting Regulations.</p> <p>(3) Per Share Information</p> <p>Starting this fiscal year, Okinawa Cellular has used the Accounting Standard for Net Profit Per Share This Period (Business Accounting Standards No. 2) and the Application Guidelines for the Accounting Standard for Net Profit Per Share This Period (Business Accounting Standards Application Guideline No. 4), which are applicable to financial statements for the fiscal year starting on or after April 1, 2002.</p>	

Changes in Presentation

(Unit: thousand yen)

12 th Fiscal Year April 1, 2002 – March 31, 2003	13 th Fiscal Year April 1, 2003 – March 31, 2004
<p>Traditionally, Accounts Receivable, Accounts Due, and Arrearages between Okinawa Cellular and its Agents have been shown using the straddling method. Beginning this fiscal year, however, they are offset against each other. The offset amounts for the current fiscal year are as follows:</p> <p>Accounts Receivable: 833,509 thousand yen Accounts Due: 319,312 thousand yen Arrearages: 1,152,822 thousand yen</p>	

Notes**[Balance Sheet]**

(Unit: thousand yen)

12 th Fiscal Year April 1, 2002 – March 31, 2003	13 th Fiscal Year April 1, 2003 – March 31, 2004
*1. Accumulated depreciation for tangible fixed assets 14,262,879	*1. Accumulated depreciation for tangible fixed assets 15,488,783
*2. Debts to associated companies Accounts payable 1,050,725 Arrearages 818,856	*2. Debts to associated companies Accounts payable 761,651 Arrearages 1,018,639
*3. Authorized shares and Issued shares Authorized shares (Common) 250,000 shares Issued shares (Common) 68,355 shares	*3. Authorized shares and Issued shares Authorized shares (Common) 250,000 shares Issued shares (Common) 68,355 shares
*4. Dividend limitation Net assets increased by 74 thousand yen due to asset evaluation at market value in accordance with the provisions of Commercial Law Article 124, Paragraph 3.	*4. Dividend limitation Net assets increased by 4,570 thousand yen due to asset evaluation at market value in accordance with the provisions of Commercial Law Article 124, Paragraph 3.
5. Application of Telecommunications Business Accounting Regulations Financial Statements for this fiscal year were prepared based on the revised Telecommunications Business Accounting Regulations, in accordance with the Telecommunications Business Accounting Regulations, Supplementary Provision 2 (2).	-----

[Profit and Loss Statement]

(Unit: thousand yen)

12 th Fiscal Year April 1, 2002 – March 31, 2003	13 th Fiscal Year April 1, 2003 – March 31, 2004
*1 Mobile Units Purchased from Affiliated Firms Corresponding cost of sales 9,012,988	*1 Mobile Units Purchased from Affiliated Firms Corresponding cost of sales 8,923,708

[Cash Flow Statement]

(Unit: thousand yen)

12 th Fiscal Year April 1, 2002 – March 31, 2003	13 th Fiscal Year April 1, 2003 – March 31, 2004
Relationship between the balance of cash and cash equivalents at the end of the period, and the items on the balance sheet (As of March 31, 2003)	Relationship between the balance of cash and cash equivalents at the end of the period, and the items on the balance sheet (As of March 31, 2004)
Cash and deposit accounts 496,768	Cash and deposit accounts 1,798,996
Time deposits of over 3 months --	Time deposits of over 3 months --
Cash and cash equivalents 496,768	Cash and cash equivalents 1,798,996